

# TENN-SHARE

## DATABASE NEWS & OFFERS

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[databases@tenn-share.org](mailto:databases@tenn-share.org)

### FROM THE DATABASE COORDINATOR



Welcome to this special edition of Database News & Offers specifically for our Academic and Special Library members.

The highlight of this issue is the **many new discounts** we have available for electronic resources. Please see all the information below.

In most cases, you can **sign up for the discounts even if you are a current subscriber!**

Want to know how these discounts came about, or better yet how to get involved in the process? See the section below on the Tenn-Share Electronic Resources Committee (TSERC).

Also check out the opportunities we have for more discounts on EBSCO products, group one-time purchases, and a possible large-scale group for CultureGrams or a competing product.

I hope that you have or will read the [Statement of Intent for Consortial Purchasing](#). It lays out the philosophy behind our group efforts, and hopefully will encourage you all to make group purchasing part of your everyday electronic resource workflow. Everyone agrees that it's a good thing to save money, and yet I hear that several libraries have already bought the netLibrary 9<sup>th</sup> Shared eBook Collection directly from Lyasis, foregoing the 5% Tenn-Share discount (and possibly 10% if more of us would band together). Working together, we can make a difference! (We just have to remember to actually do the working together part!)

Our picture today shows the Jessie Ball duPont Library at the University of the South (Sewanee).

DeAnne Luck, Tenn-Share Database Coordinator  
[databases@tenn-share.org](mailto:databases@tenn-share.org)  
<http://www.tenn-share.org/>

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### DISCOUNTS AVAILABLE ON DATABASES

Discounts are available for the following electronic resources of interest to Academic Libraries. Most of them were negotiated by Lyasis, and will be invoiced by Tenn-Share as part of the TN Consortial Purchase Project (TCPP).

To access the information or to receive the discount, **your library must be a Tenn-Share member** (not sure if you're a member? Check here: <http://www.tenn-share.org/membership/0910T#Academic>).

**Deadlines:** The deadlines for joining depend on the vendor and are somewhat flexible, but Tenn-Share will be processing the first batch of orders starting April 5. Most vendors are willing to start subscriptions/take payments after July 1 if need be, but the sooner the orders are in, the better.

- ◆ Annual Reviews
- ◆ BioOne
- ◆ Books 24x7
- ◆ Chronicle of Higher Education
- ◆ Duke University Press
- ◆ EBSCO Databases (Business, Consumer Reports, MasterFile, Environment, Political Science)
- ◆ Emerald (new subscribers only)
- ◆ Facts on File databases (Writers' Ref, World News Digest, Issues & Controversies, Today's Science)
- ◆ ProQuest Ancestry.com, Entrepreneurship (see more about CultureGrams below)
- ◆ Naxos Music
- ◆ netLibrary 9<sup>th</sup> Shared Collection (one-time purchase)
- ◆ Project MUSE
- ◆ Sage (new!)
- ◆ Springer ebooks
- ◆ Value Line
- ◆ Several online language learning products (a committee is comparing/reviewing these -- see below)
  - BYKI (Recorded Books)
  - Mango
  - Powerspeak (Gale)
  - TellMeMore
- ◆ Several job/career databases (a committee is comparing/reviewing these -- see below)
  - Career Accelerator (Learning Express)
  - Career Transitions (Gale)
  - COIN Career Library (EBSCO)
  - Current Issues: Careers (Wilson)
  - Ferguson's Career Center (Facts on File)
  - JobNow! (Brainfuse)
  - Optimal Resume
  - Tutor.com Career Center

For more information, pricing, and trials, click on the links above or go here: <http://www.tenn-share.org/resources/databases>. **Most of the discounts are available for current subscribers** – contact me to sign up!

If you are a member and have not yet **created an account on the Tenn-Share web site**, create one here: <http://www.tenn-share.org/user/register>. After you create an account, I'll have to approve you as a member (can take up to 24 hours). Then log in to access the database information.

For questions, quotes or **to order any of these products, simply email [databases@tenn-share.org](mailto:databases@tenn-share.org)** with all the relevant information (specific product, number of students, current subscription status, etc.). Remember, **most current subscribers are eligible** for the discounts as well! Let me know so I can sign you up!

Please keep in mind that the pricing listed for the products above is initial pricing. If a number of new subscribers are interested in a particular purchase, we can sometimes renegotiate a larger discount. So be sure to express interest in products, even if the pricing is a little high. A list of interested libraries will be added to the product's web page, so you can see which of your colleagues want to subscribe.

Vendors/products still in negotiation:

- ◆ Wilson
- ◆ ProQuest

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## DEALS WITH EBSCO

Tenn-Share is working hard through a variety of methods to secure better pricing for you, our members. We are currently investigating a deal with EBSCO for our Academic Libraries. We are combining TN Academics (Tenn-Share) with Kentucky Academics (FoKAL) to create a larger group and hopefully secure larger discounts. Current subscribers can be part of the group purchases, but EBSCO can offer better pricing if we also can include new subscriptions.

We have quotes for some EBSCO databases on the web site (see above), but those quotes were really a follow-up to the products shown at last October's DataFest. Feel free to share the EBSCO products you are interested in with me or the committee (see below). Interest has been expressed in [SMART ImageBase](#) (Scientific & Medical ART). Anyone else? We need to know that at least a few libraries are interested before taking it to EBSCO, and this holds true for all the databases. Please communicate your needs to us!

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## TSERC & THE PROCESS

Many librarians are interested in suggesting other electronic resources for discounted pricing (or, even better, for TEL if possible). All the suggestions are funneled through the Tenn-Share Electronic Resources Committee (TSERC). All the info on this committee can be found here: <http://www.tenn-share.org/committees/tserc>.

To give your input or to get involved on the committee, contact the chair of the Academic subcommittee, Mary Ellen Pozzebon (MTSU), [mepozzeb@mtsu.edu](mailto:mepozzeb@mtsu.edu), or the other Academic committee members: Theresa Liedtka (UT Chattanooga), [Theresa-Liedtka@utc.edu](mailto:Theresa-Liedtka@utc.edu), Pat Thompson (Sewanee), [pthompso@sewanee.edu](mailto:pthompso@sewanee.edu), Adria Olmi (Aquinas), [olmia@aquinascollege.edu](mailto:olmia@aquinascollege.edu), or Bill Hook (Vanderbilt), [Bill.Hook@Vanderbilt.edu](mailto:Bill.Hook@Vanderbilt.edu).

**Special Librarians – we need you!** If you checked the TSERC committee page linked above, you'll see that we currently have no representative from Special Libraries. We need volunteers, as we were not able to round up anyone last fall. There is only one special librarian committee member slot, but that librarian will need a Special Library Subcommittee/Product Review Committee (see below), so many of you are needed. We have offers from products like JOVE (<http://www.jove.com/>) that really need a Special Library perspective. Please email me if you are interested.

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## CULTUREGRAMS & PRC

Another way to get involved in the discount process is to serve on a Product Review Committee (PRC). These committees review and compare similar products, or investigate new products. Currently, there are PRCs comparing different language learning products and job/career databases. **There is still a need for more members on the Job/Career PRC** – please contact [databases@tenn-share.org](mailto:databases@tenn-share.org) if you have an interest in these resources and want to represent the Academic Library perspective. All work is done through email – no travel required.

We are also **investigating a large discount/purchase of CultureGrams** or one of its competing products (such as [Rand McNally Classroom](#) or World Trade Press's [AtoZtheUSA](#) and [AtoZWorldCulture](#)). If you would like to serve on a committee looking at these types of products and helping everyone save lots of money, contact Mary Ellen Pozzebon at [mepozzeb@mtsu.edu](mailto:mepozzeb@mtsu.edu) and volunteer for the Academic Library PRC.

As part of investigating a group purchase of CultureGrams, it would help if we knew how much everyone was spending on it already. **If your library already subscribes, PLEASE let me know** at [databases@tenn-share.org](mailto:databases@tenn-share.org) how much you are paying.

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## ONE-TIME PURCHASES

With budget uncertainties still looming, this seems like a good time to spend money on one-time purchases, instead of long-term subscriptions. Tenn-Share has been approached by many vendors with special consortial offers for one-time purchases, especially for eBooks. Some of these include **Cambridge Books Online, Business Expert Press, or even other products like Alexander Street Press streaming video**. The time for this kind of purchase will be before the end of the fiscal year. If you think you'll have some **year-end money** to spend on this kind of thing, please contact me or Mary Ellen Pozzebon ([mepozzeb@mtsu.edu](mailto:mepozzeb@mtsu.edu)).

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## TLA CONFERENCE



If you are attending the TLA conference next week and have any questions or comments, feel free to grab me in the hallway – I'll be around (see the picture if you don't know what I look like!). Or, come to the session on the Tennessee Consortial Purchase Project (what brought about all these discounts). It's "Partner Your Way to Success," on Friday afternoon from 3:00-3:50.

You can also catch me and like-minded folks at the TLA Electronic Resources Roundtable meeting, Thursday at 9:00.

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## FREE DATABASE: EUROPEANA

Europeana is a database of European culture and history funded by the European Commission. It links you to 6 million digital items.

- Images - paintings, drawings, maps, photos and pictures of museum objects
- Texts - books, newspapers, letters, diaries and archival papers
- Sounds - music and spoken word from cylinders, tapes, discs and radio broadcasts
- Videos - films, newsreels and TV broadcasts

Some of these are world famous, others are hidden treasures from Europe's

- museums and galleries
- archives
- libraries
- audio-visual collections

Organizations contributing material include the Rijksmuseum in Amsterdam, the British Library in London and the Louvre in Paris.

<http://www.europeana.eu>

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